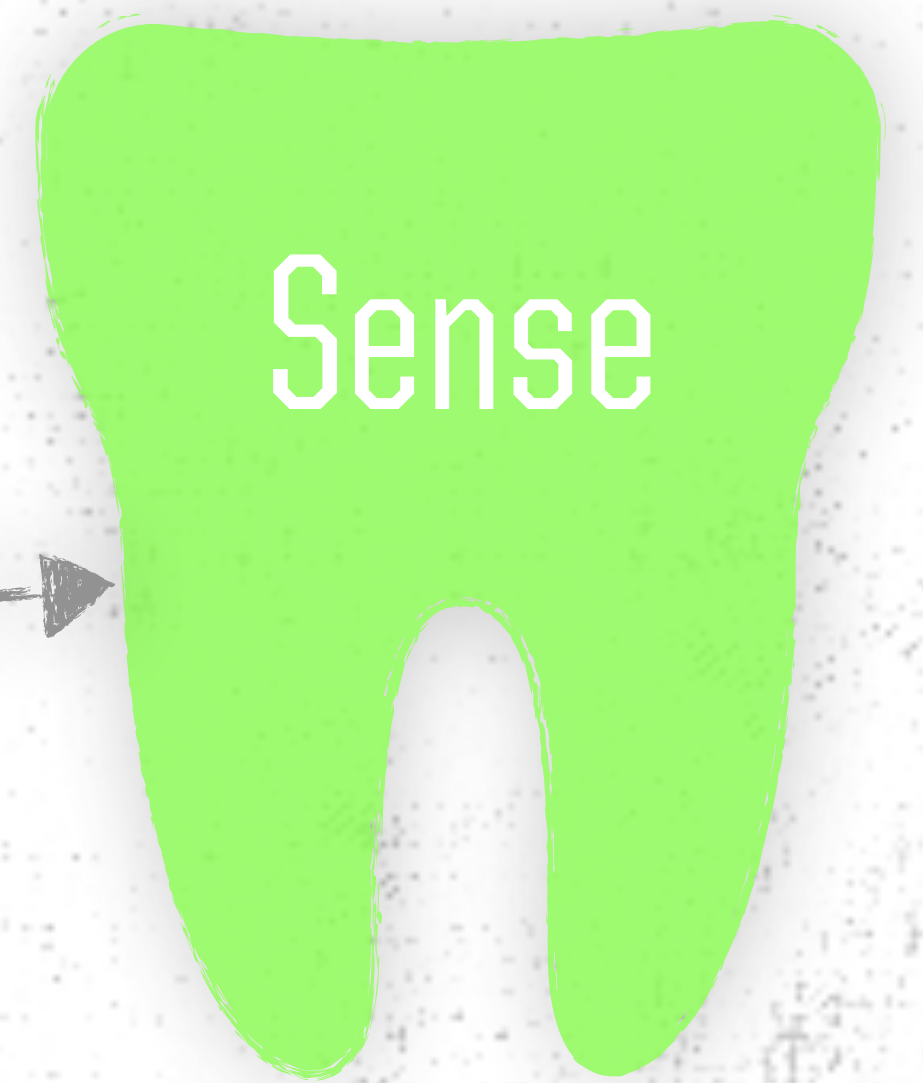
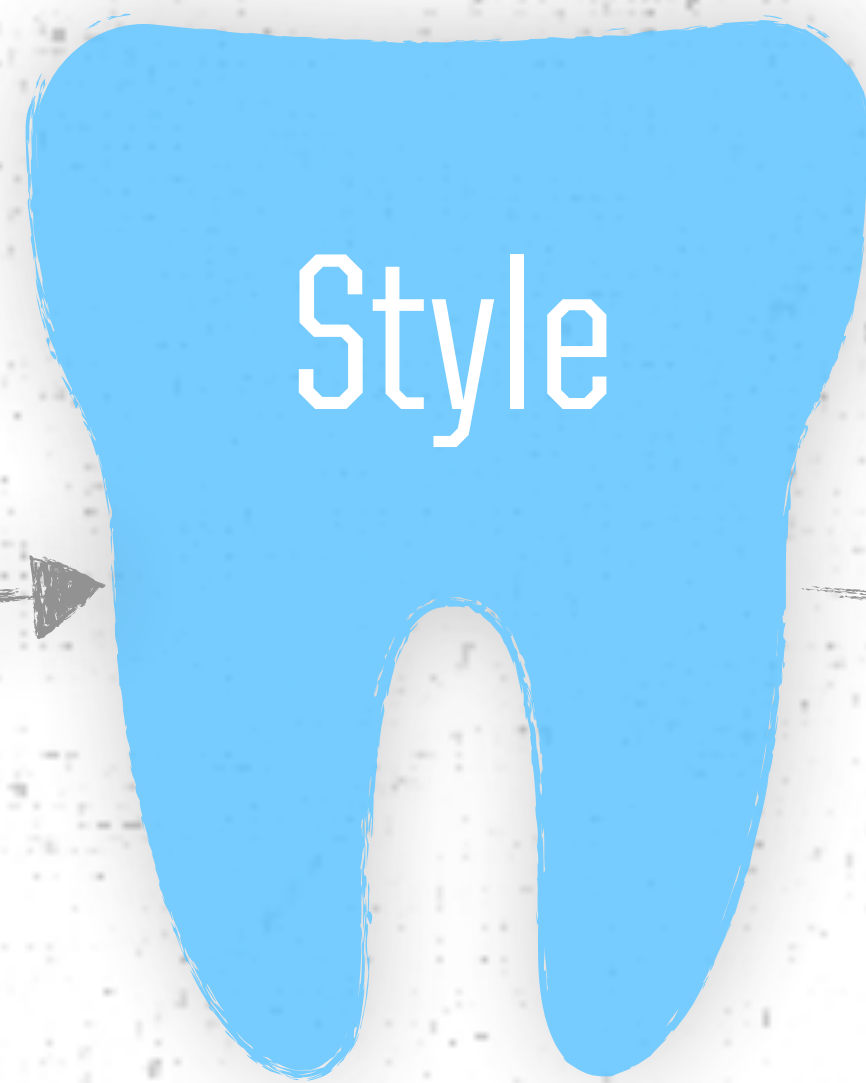


How the Frog Got His Teeth

Using Motivational Interviewing To Help
Patients Tell Compelling Stories

Dr. Matthew Allen, DDS
8 November 2018





00120

02392

01206



00120

02392

01206

\$368



FileSetupListsToolsHelp

ApptsFamilyAccountTreat PlanChartImagesManage

Select PatientCommlogLetterLabelSpecial Conditions

LabPerio ChartPost Completed ProceduresClinical NoteDigital ImagingAlerts

Provider: Dental Center, Park Falls

Enter TreatmentPrimaryPlanned AppointmentShowTooth Chart Legend

Add Procedure

Category: Dentist

Procedure: Root Canal

Diagnosis

Cracked tooth

Attributes

Supernumerary

Attach to Referral

Secondary Provider

Surfaces

Commit Treatment

patient is a gagger

Dental Alerts

Active Medications

Allergies/Adverse Reactions - Clinical Alerts

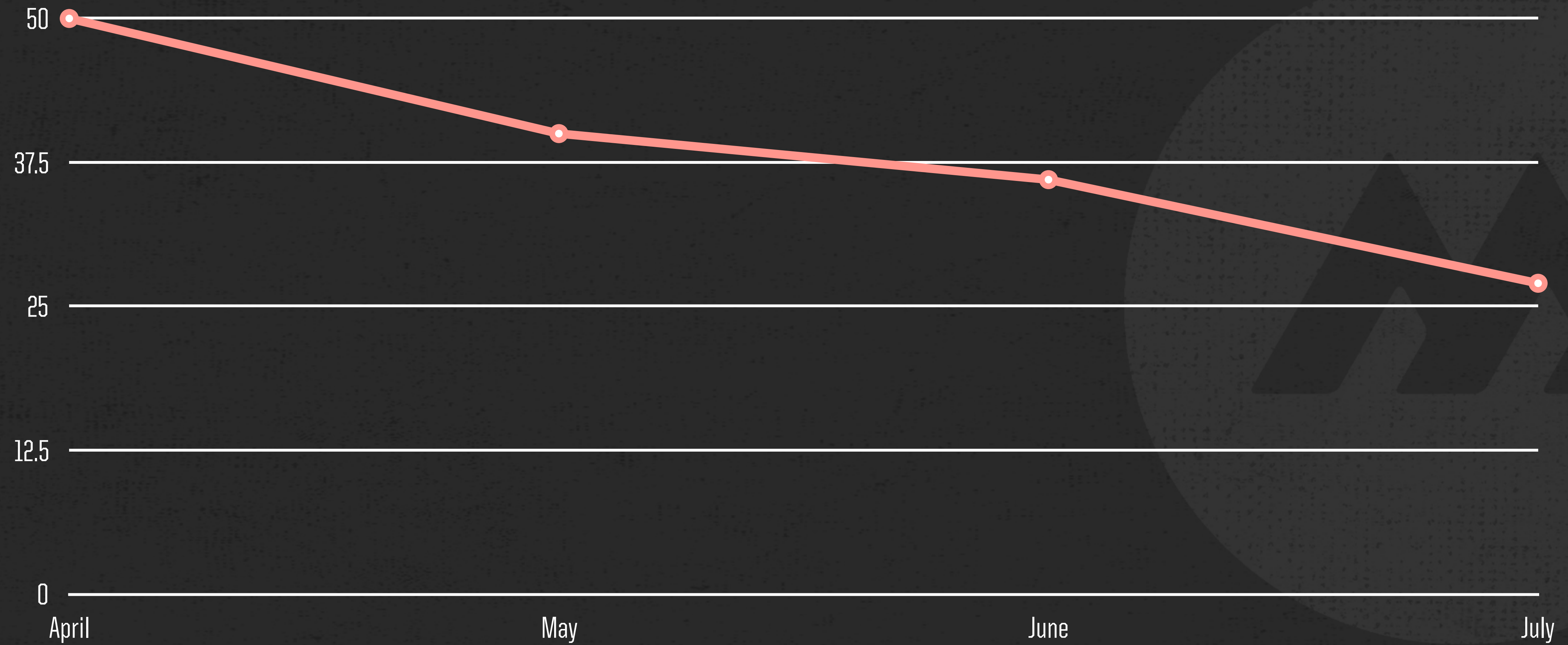
Progress Notes

Date	Th	Surf	Code	Description	Stat	Amount
02/02/2010	7	MID	D2160		RC	
02/02/2010	1	MODL	D2161		EO	
02/02/2010			Zreferral		R	
02/01/2010	14		D1351		TP	
02/01/2010	15		D1351		TP	
02/01/2010	16		D1351		TP	
02/01/2010	17		D1351		TP	
02/01/2010	18		D1351		TP	

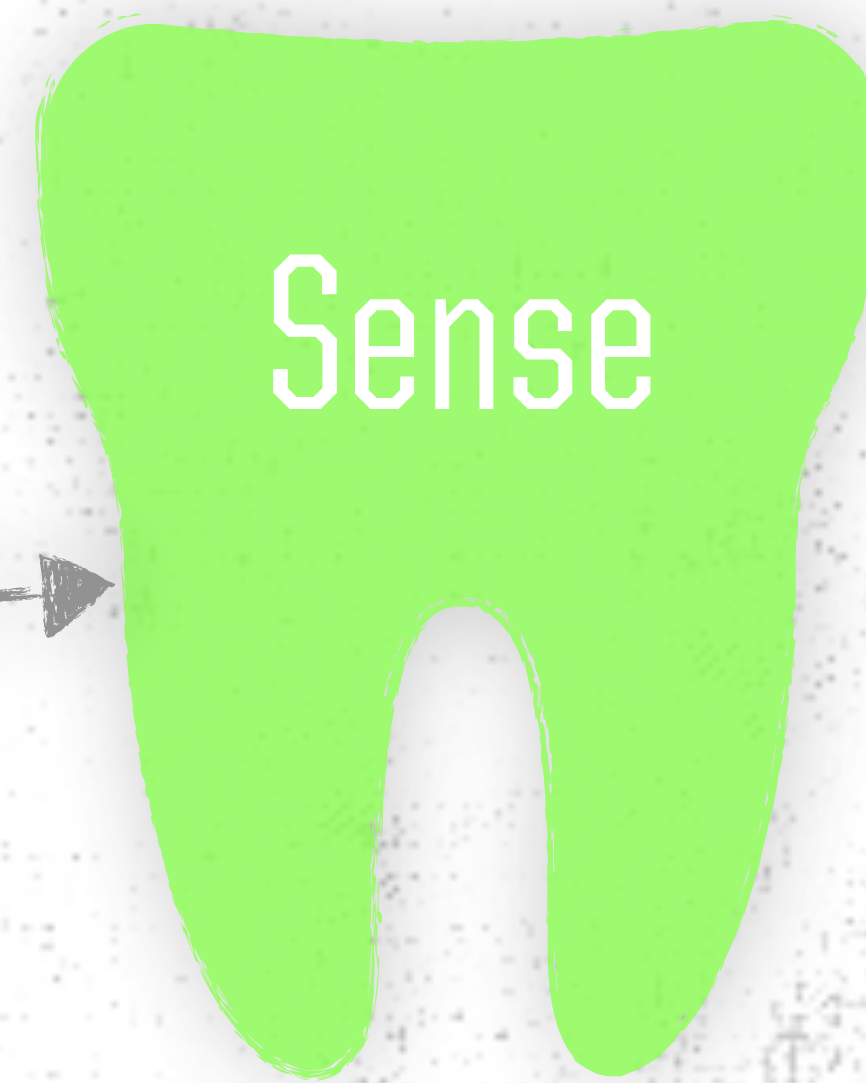
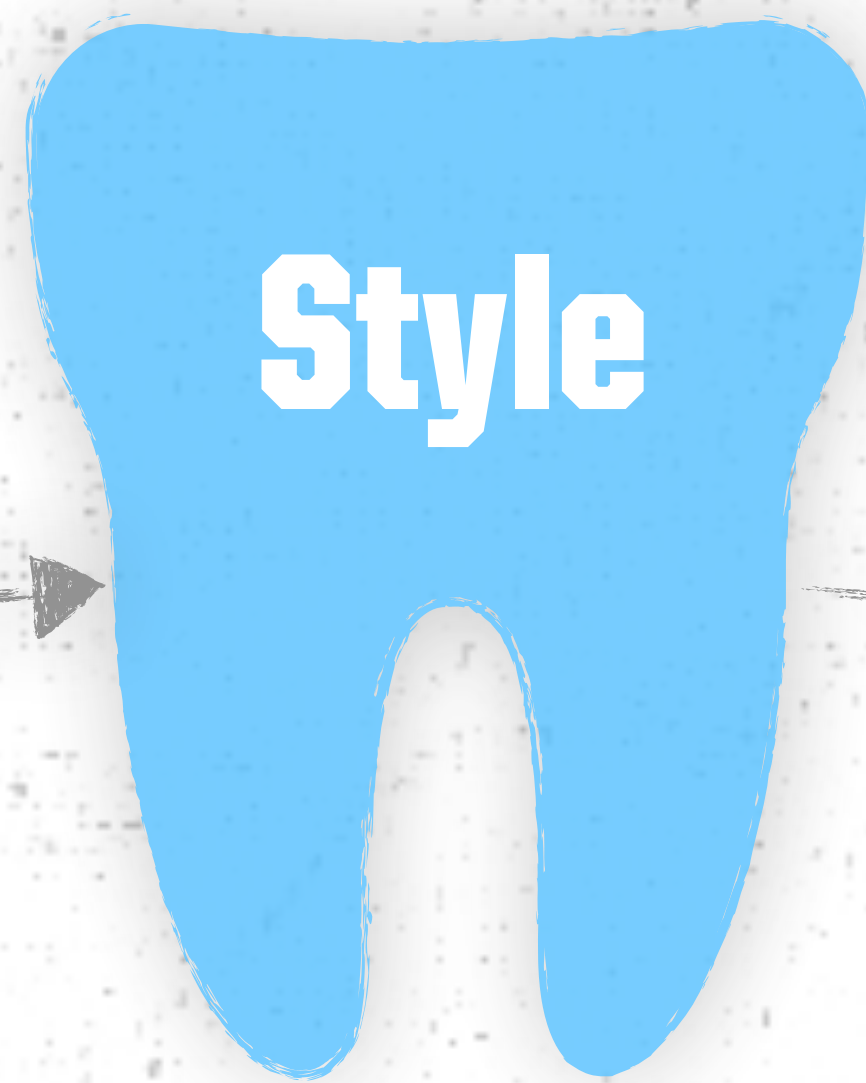
Event DateDescriptionNote

AllPatient Registration & HIM Consent FormHealth/Dental History & Health History UpdateDental Care Consent FormsReferrals/Follow-up Letters

Caries at Recall







Motivational interviewing (MI) is a person-centered, guiding method of communication and counseling to elicit and strengthen motivation for change.







What does the **evidence say?**



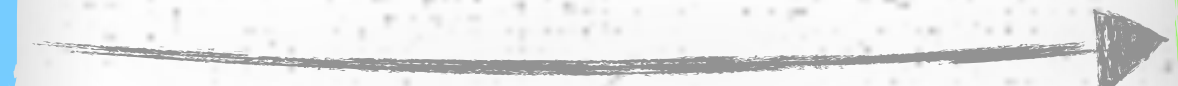
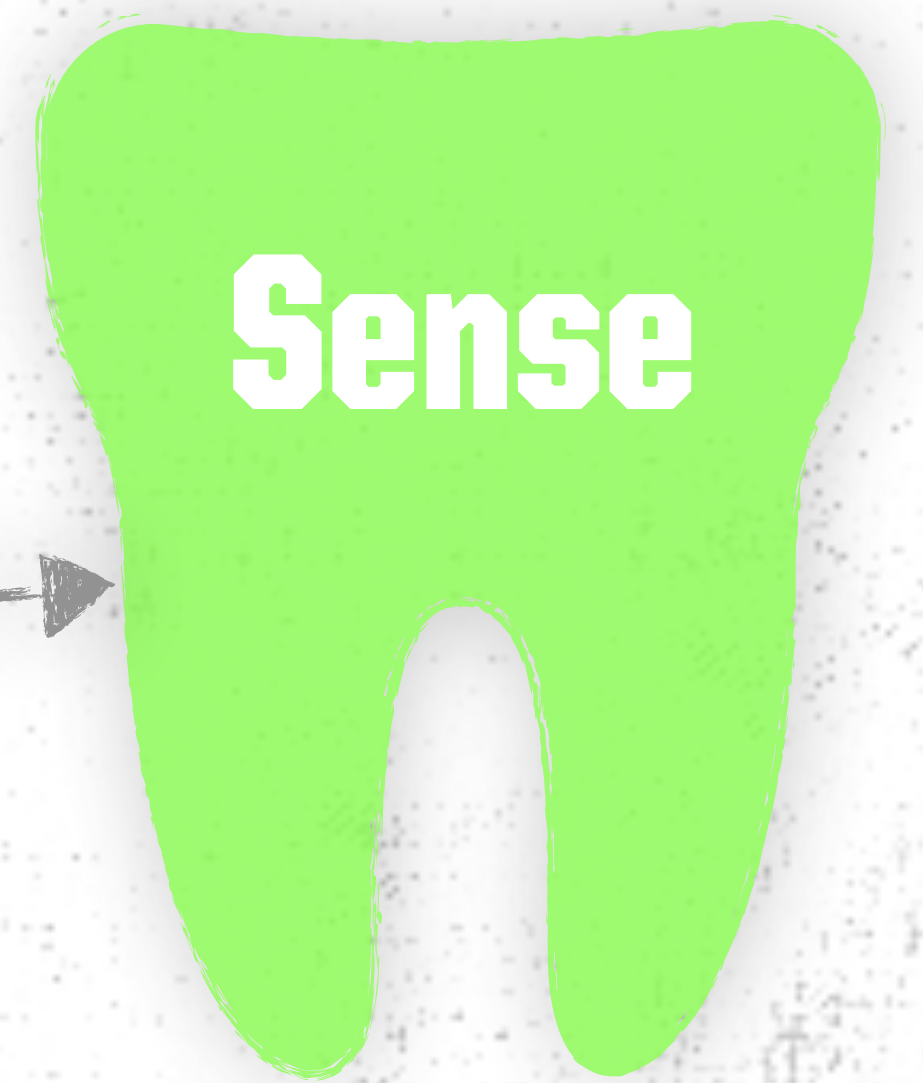
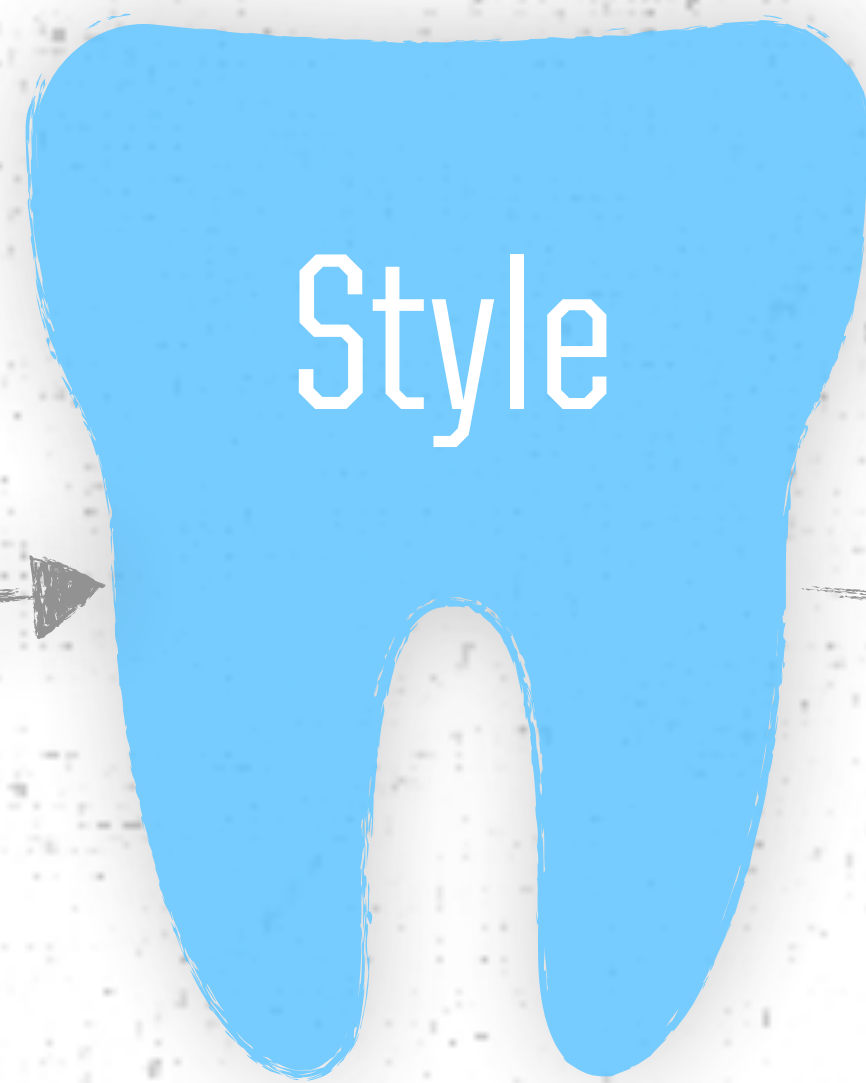
Information → Increased knowledge



Information → Increased knowledge

Increased knowledge ≠ Engagement and participation







What promotes engagement?



What promotes engagement?

Desires or goals

Importance

Expectations

Hope



What promotes engagement?

Setting the table

Name

Role

Time

Agenda

Ask permission



Reflective Listening Statements



“It’s hard to remember to brush my teeth
because I’m so busy.”



“I want to take care of my son’s teeth, but he
cries when I brush them.”

“My baby cries at night unless I give him the bottle with milk. I’m exhausted. I know I shouldn’t, but I’m at the end of my rope.”

Explore-Offer-Explore (EOE)



Explore What do they know?

Offer Share information

Explore What do they think?



Reflections

Explore-Offer-Explore

Engagement



Thank you!

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