

# 2018 ORAL HEALTH SUMMIT

# MEDICAID EXPANSION IN VIRGINIA

NOVEMBER 8, 2018

JENNIFER LEE, MD

DIRECTOR,  
DEPARTMENT OF MEDICAL  
ASSISTANCE SERVICES











# COMMAND CENTER



RECEIVING AREA









# Agenda

- ☐ **Medicaid Expansion Overview**
- ☐ Medallion 4.0 / Smiles for Children

# Medicaid Expansion is Here!

- **As of November 1, the rules have changed.** More Virginians will be eligible for coverage beginning **January 1, 2019.**
- Close to 400,000 more low-income Virginia adults will enroll in quality, low- and no-cost health coverage
- People working in retail, construction, childcare, landscaping, food service or other jobs that do not offer health insurance may be eligible

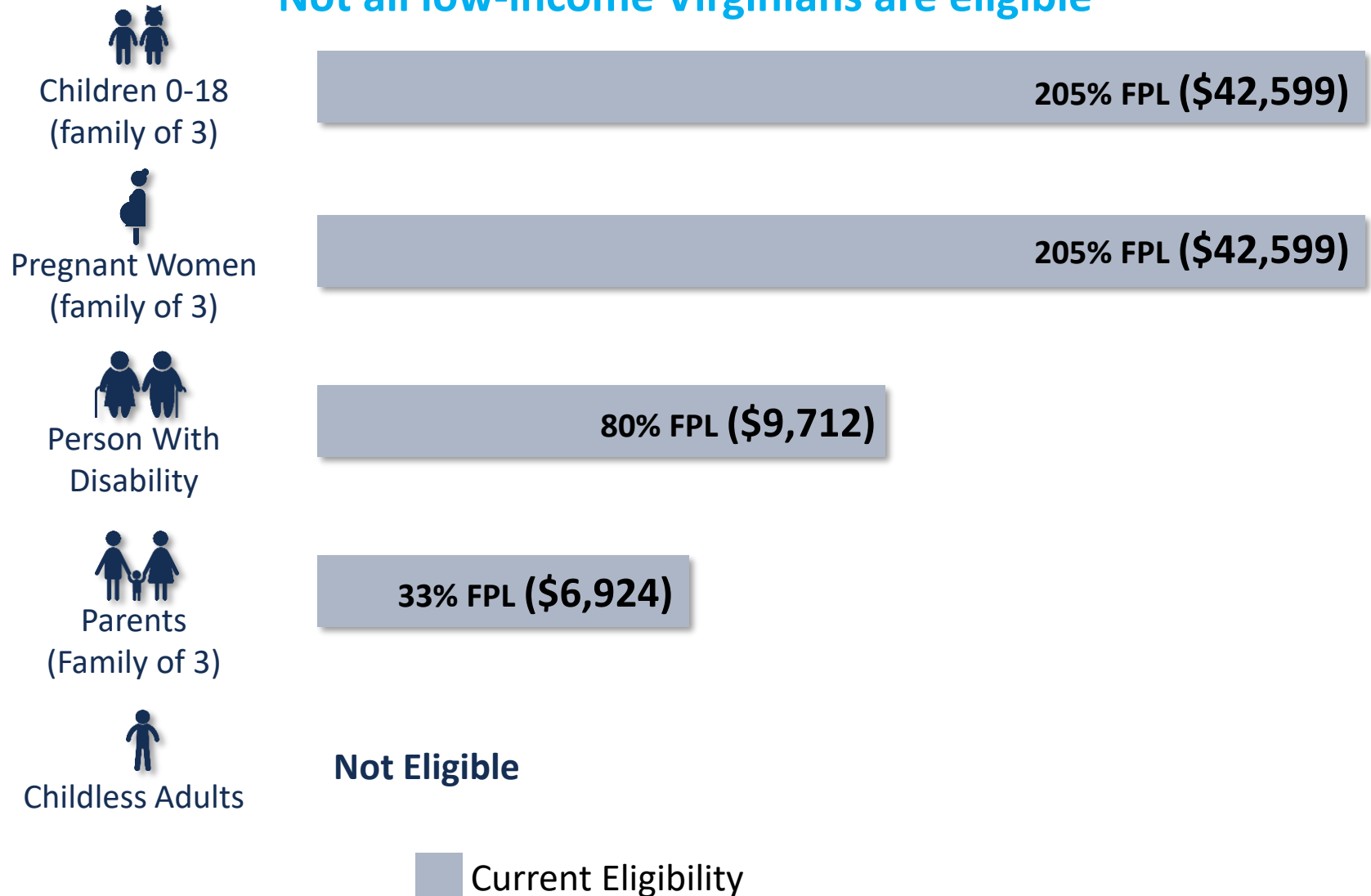


***Applications for new adult coverage are now being accepted!***

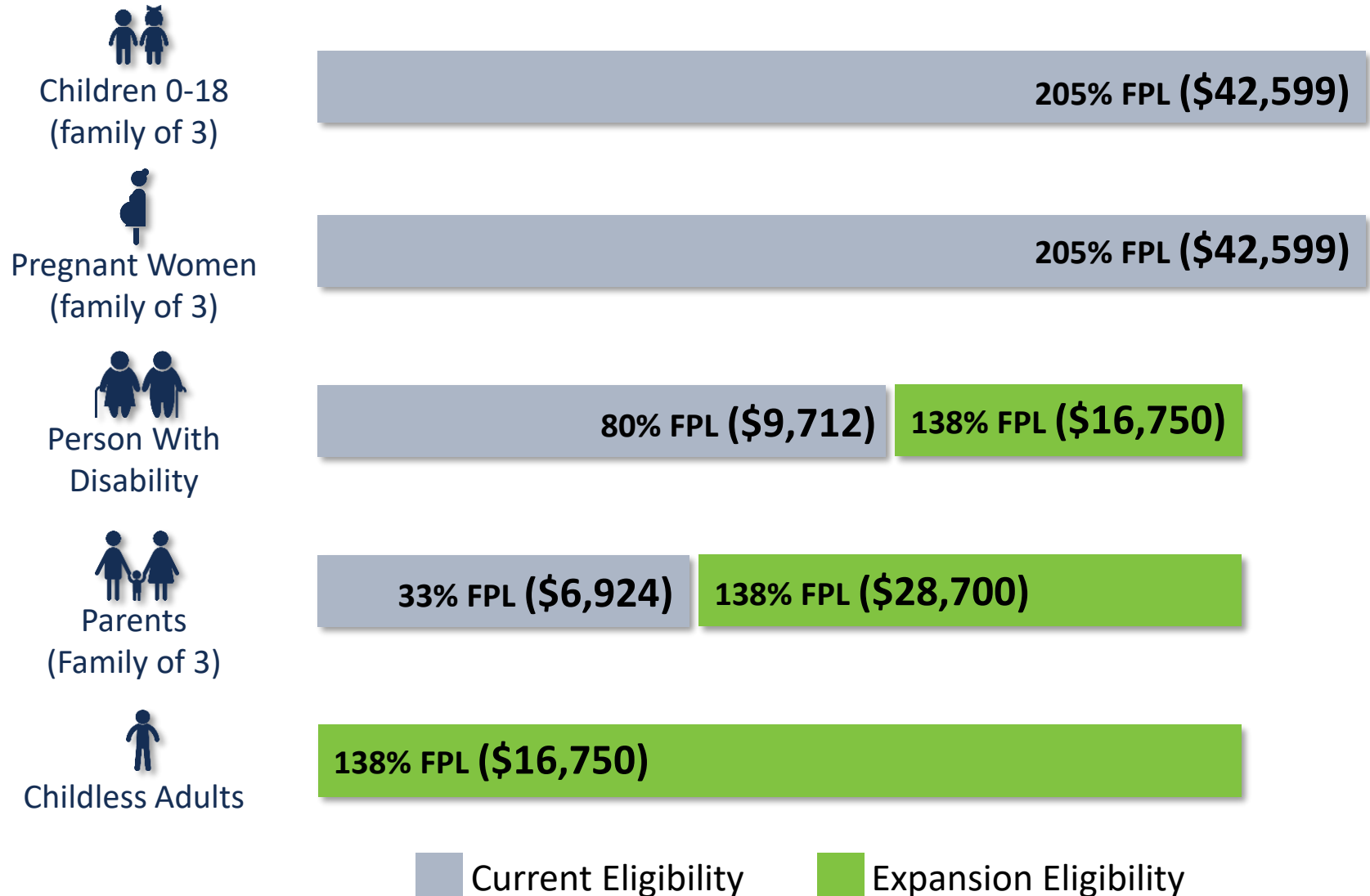


# Who Qualified for Virginia Medicaid Before Expansion?

## Not all low-income Virginians are eligible



# Who Qualifies for Virginia Medicaid Under Expansion?





# Who Are Virginia's Uninsured?

Recent focus groups with uninsured adults in Virginia who have incomes below 138% FPL offered key findings:

- Cost has been the main barrier to coverage as well as working in jobs or for employers that do not offer coverage
- Most have been putting off getting health care services, paying out of pocket at a clinic when sick, or going to ERs when they become seriously ill
- The new adult population has a strong interest in enrolling in Medicaid and many say they will apply
- Most are unaware that Virginia will expand Medicaid
- Many fear “rejection” if they apply, as they have been unsuccessful in the past

# Overview of Medicaid Expansion Requirements

The 2018 Appropriations Act directs DMAS to implement new coverage for adults and transform coverage

## State Plan Amendments, contracts, or other policy changes

Implement new coverage for adults with incomes up to 138% FPL and implement early reforms for newly eligible individuals

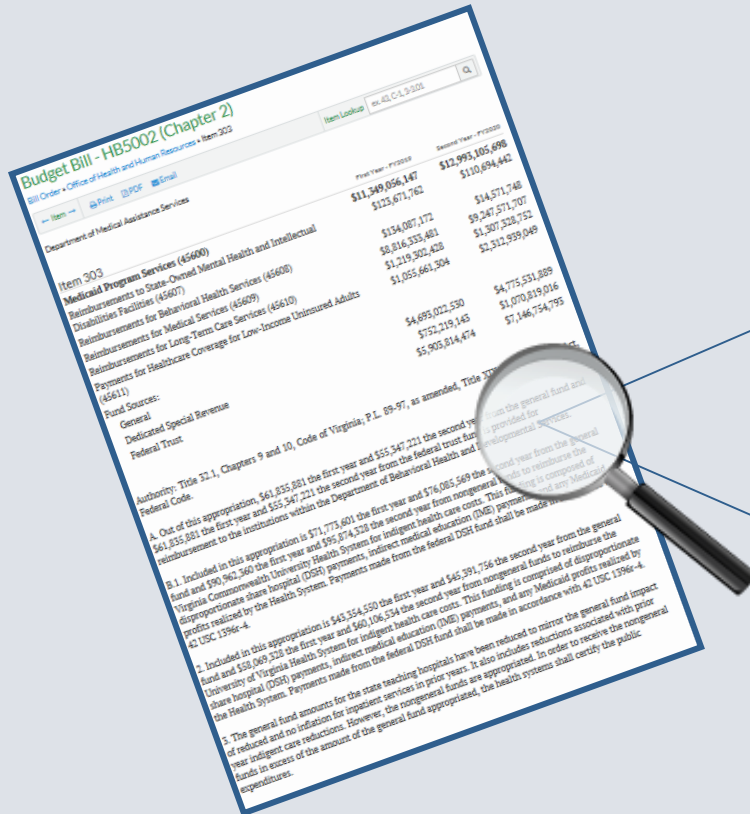
## § 1115 Demonstration Waiver

Implement required reforms that transform the Medicaid program for certain individuals

*DMAS is working in parallel and will submit a § 1115 Waiver while awaiting CMS approval of State Plan Amendments*



# State Law Requires Waiver Changes



**Budget Bill - HB5002 (Chapter 2)**  
Bill Order • Office of Health and Human Resources • Item 303

Department of Medical Assistance Services

	Fiscal Year - FY2019	Second Year - FY2020
Item 303	\$11,349,056,147	\$12,993,105,698
Medical Program Services (45600)	\$123,671,762	\$110,694,442
Reimbursements to State-Owned Mental Health and Intellectual Disabilities Facilities (45607)	\$134,087,172	\$14,571,748
Reimbursements for Behavioral Health Services (45609)	\$8,816,335,481	\$9,247,571,707
Reimbursements for Long-Term Care Services (45610)	\$1,219,302,428	\$1,307,398,752
Payments for Healthcare Coverage for Low-Income Uninsured Adults (45611)	\$1,055,661,304	\$2,312,939,049
Fund Sources:		
General	\$4,695,022,530	\$4,775,531,889
Dedicated Special Revenue	\$752,219,145	\$1,070,819,016
Federal Trust	\$5,905,814,474	\$7,146,754,795

Authority: Title 32.1, Chapters 9 and 10, Code of Virginia; P.L. 89-97, as amended; Title 32.1, Chapter 10, Code of Virginia.

A. Out of this appropriation, \$61,835,881 the first year and \$55,547,221 the second year from the federal trust fund shall be made available to the Department of Behavioral Health and Developmental Services for the purpose of providing for the development of the general fund and for the reimbursement of the general fund for the purpose of providing for the development of the general fund.

B.1. Included in this appropriation is \$71,775,601 the first year and \$76,085,569 the second year from the general fund and \$90,962,560 the first year and \$95,874,328 the second year from nongeneral funds to reimburse the Virginia Commonwealth University Health System for indirect health care costs. This funding is comprised of disproportionate share hospital (DSH) payments, indirect medical education (IME) payments, and any Medicaid profits realized by the Health System. Payments made from the federal DSH fund shall be made in accordance with 42 USC 1396e-4.

2. Included in this appropriation is \$45,354,550 the first year and \$45,391,756 the second year from the general fund and \$58,069,520 the first year and \$60,106,554 the second year from nongeneral funds to reimburse the University of Virginia Health System for indirect health care costs. This funding is comprised of disproportionate share hospital (DSH) payments, indirect medical education (IME) payments, and any Medicaid profits realized by the Health System. Payments made from the federal DSH fund shall be made in accordance with 42 USC 1396e-4.

5. The general fund amounts for the state teaching hospitals have been reduced to mirror the general fund impact of reduced and no inflation for inpatient services in prior years. It also includes reductions associated with prior year indirect care reductions. However, the nongeneral funds are appropriated. In order to receive the nongeneral funds in excess of the amount of the general fund appropriated, the health systems shall certify the public expenditures.



**Work and Community Engagement**



**Premiums, Co-Payments, Health and Wellness Accounts**



**Housing and Employment Supports Benefit**

# Delivery System Will Use Current Managed Care Plans

Coverage will be provided for 96% of Medicaid enrollees through the Medallion 4.0 and Commonwealth Coordinated Care Plus (CCC Plus) managed care programs

## Medicaid Delivery Systems

**Commonwealth Coordinated Care Plus (CCC Plus)** will serve populations who are *medically complex* (individuals with a complex behavioral or medical condition and functional impairment)

**Medallion 4.0** will serve populations other than those who are medically complex

**Fee for Service** will serve populations until they are enrolled in an MCO and the populations and services that are excluded from managed care

## 6 Health Plans Contracted Statewide

1. Aetna Better Health of Virginia
2. Anthem HealthKeepers Plus
3. Magellan Complete Care of Virginia
4. Optima Health
5. United Healthcare
6. Virginia Premier Health Plan





# What Services are Covered?

New enrollees will receive coverage for all Medicaid covered services including evidence-based, preventive services

- Doctor, hospital and emergency services, including primary and specialty care
- Prescription drugs
- Laboratory and X-ray services
- Maternity and newborn care
- Home health services
- Behavioral health services, including addiction & recovery treatment services (ARTS)
- Rehabilitative services, including physical, occupational and speech therapies
- Family planning services
- Medical equipment and supplies
- Preventive and wellness services, including annual wellness exams, immunizations, smoking cessation and nutritional counseling
- Managed Care Organization case management/care coordination services
- Transportation to Medicaid-covered services when no alternatives are available
- And more

# What About Adult Dental Services?



- **Adults ages 21 and older receive dental services limited to medically necessary procedures (*i.e. extractions and associated services such as x-rays*) through Virginia's Medicaid Smiles For Children (SFC) program**



- **However, there is an exception for pregnant women**
  - The SFC program **DOES** cover **comprehensive dental benefits**, *with the exception of orthodontia*, for pregnant women enrolled in Medicaid & FAMIS MOMs
  - The coverage extends through the end of the month of the 60th day post-partum



- **Adults ages 21 and older in the Medallion 4.0 or CCC Plus managed care programs may receive varying enhanced benefits, including dental services, offered through the health plans.**

# Enrollment Pathways

The new adult population will enroll in coverage through a variety of enrollment pathways, including streamlined enrollment processes



**Auto-Transition to Full Benefit Medicaid**  
Limited Benefit Programs

**GAP (Governor's Access Plan)** Adults 21 to 64 years of age with Serious Mental Illness (SMI)  
**Plan First** Family planning services  $\leq$  138% FPL



**Express Application**

**SNAP beneficiaries** Supplemental Nutrition Assistance Program formerly known as Food Stamps  
**Parents of Child(ren) enrolled in Medicaid**



**Transition from HealthCare.gov to Virginia Medicaid**

**Individuals currently enrolled in a qualified health plan (QHP)** from the Federally-facilitated Exchange (FFE), also known as the Marketplace or Healthcare.gov



**Priority Populations**

**Uninsured individuals served through other systems of care**



**General Public**

**Newly eligible adults not captured in Streamlined Enrollment groups**

# Enrollment Plan for Priority Populations

DMAS will use a targeted approach to support enrollment of uninsured populations served through other systems of care

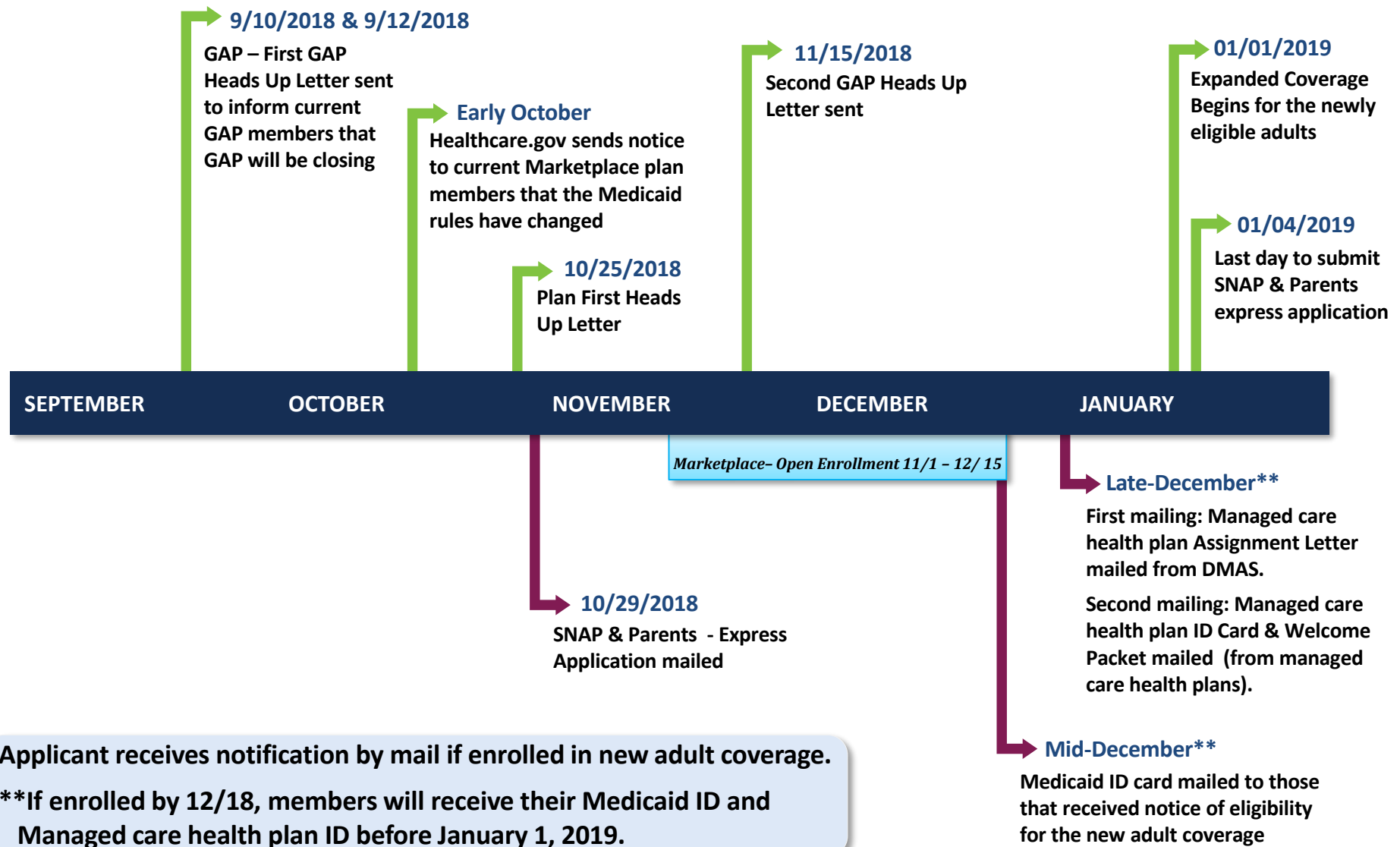
POPULATION	TARGETED APPROACH
Community Service Boards (CSBs)	<ul style="list-style-type: none"><li>• Targeted training on Common Help for application submission</li><li>• Potential data share agreement for targeted assistance</li><li>• DMAS and CSB Executives will have a series of meetings, including one meeting with health plans</li><li>• Designated DMAS Contact for CSB questions: Donna Boyce, <a href="mailto:donna.boyce@dmass.virginia.gov">donna.boyce@dmass.virginia.gov</a></li></ul>
Department of Corrections (DOC) and local and regional jails	<ul style="list-style-type: none"><li>• Centralized Cover Virginia Unit for DOC Case Management and local and regional jails</li><li>• Begin telephonic applications 11/1/2018</li></ul>
Virginia Department of Health- Ryan White Grantees	<ul style="list-style-type: none"><li>• Targeted training on streamlined enrollment and QHP transition</li><li>• Potential data share agreement for targeted assistance</li></ul>
Hospital Indigent Care Programs	<ul style="list-style-type: none"><li>• Targeted training on streamlined enrollment</li></ul>

*Targeted training and coordination with other entities supports enrollment of these priority populations*



# Enrollment Pathways

## Enrollment Communications Timeline



# Summary of Streamlined Enrollment Letters

Group	Letter	Action Needed to Expedite Enrollment	
GAP Members			No action needed to enroll in full Medicaid benefits
Plan First Members			No action needed to enroll in full Medicaid benefits
SNAP Beneficiaries			Submit Express Application (via phone, mail, or online) by 01/04/19 for expedited enrollment
Parents of Enrolled Children			Submit Express Application (via phone, mail, or online) by 01/04/19 for expedited enrollment
Marketplace Plan Member			Log into your healthcare.gov account, then update and submit your 2019 application between 11/01/18 and 12/15/18

*If you have questions about streamlined enrollment processes for an individual: Call Cover Virginia at 1-855-242-8282 (TDD: 1-888-221-1590), go online to [www.commonhelp.virginia.gov](http://www.commonhelp.virginia.gov), or visit your local Department of Social Services*

# Help Support the Streamlined Enrollment Process



Encourage members to look out for the **YELLOW** envelope mailing from DMAS or Virginia Medicaid



Help members complete and submit Express Applications by January 4, 2019 through any of these methods:

- ✓ Mail in the enclosed, pre-paid envelope
- ✓ Call Cover Virginia: 1-855-242-8282 (TDD: 1-888-221-1590)
- ✓ Go online to Common Help: <https://commonhelp.virginia.gov/>



What if an individual believes he/she received a letter, but may have lost it?

- **CALL COVER VIRGINIA (1-855-242-8282) to verify**
- Recipients of Express Applications (i.e. SNAP & Parents of Child(ren) Enrolled in Medicaid) are selected based on eligibility requirements

# How to Apply for Medicaid Coverage



Newly eligible adults not captured in the streamlined enrollment groups may still apply for Medicaid coverage, including the new adult coverage, through any of the following:



Call the Cover Virginia Call Center at 1-855-242-8282 (TDD: 1-888-221-1590)



Complete an online application at Common Help:  
[www.commonhelp.virginia.gov](http://www.commonhelp.virginia.gov)



Complete an online application at The Health Insurance Marketplace:  
[www.healthcare.gov](http://www.healthcare.gov)



Mail or drop off a paper application to your local Department of Social Services (mailing may take longer than other methods of applying.)  
*Find your nearest local Department of Social Services by visiting:*  
<http://www.dss.virginia.gov/localagency/index.cgi>



Call the Virginia Department of Social Services Enterprise Call Center at 1-855-635-4370 (if you also want to apply for other benefits)

***Applications for new adult coverage are now being accepted!***



# Outreach and Communications

## Strategic Communications Plan

A comprehensive strategic communications plan drives stakeholder engagement

### KEY STAKEHOLDER ENGAGEMENT ACTIVITIES

#### Fall Advertising Campaign



Providing information about the new adult coverage through out-of-home, radio, and digital advertisements

#### Provider Events, including “Medicaid Expansion: What Providers Need to Know”



Engage with providers through a series of provider outreach events in regions across Virginia

#### State Agency Workshops, Live Webinars, and Speakers Bureau

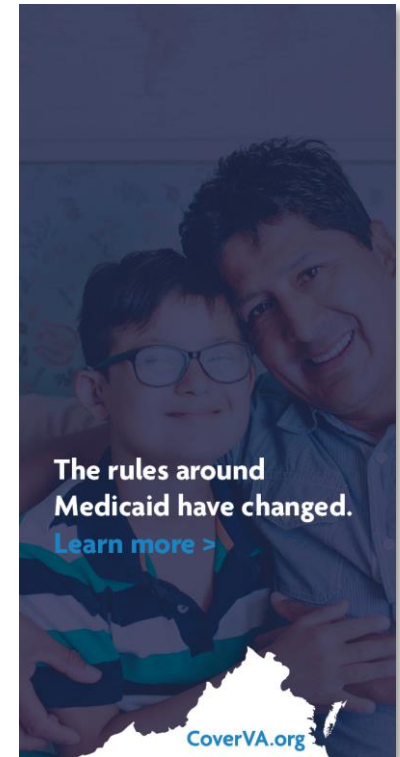
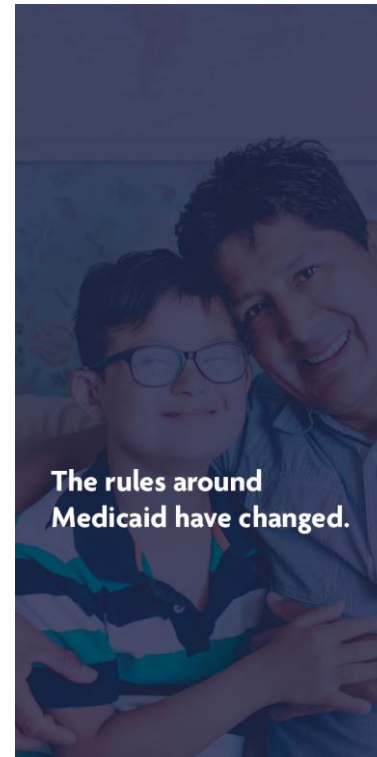
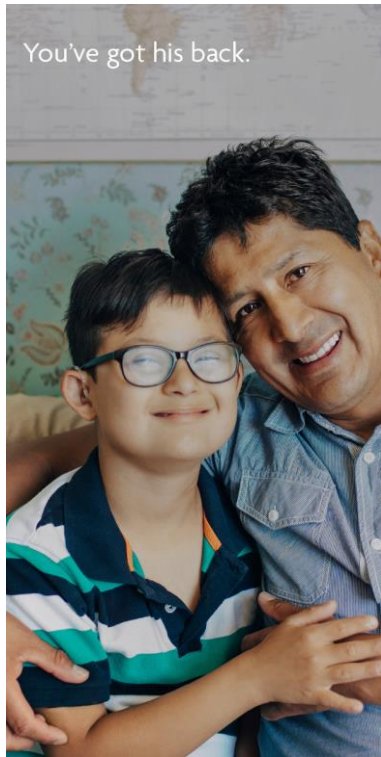


Supporting intensive, continuing outreach to state agencies, newly eligible adults, and other stakeholders

Visit [www.coverva.org](http://www.coverva.org) to access advocate resources, information on provider outreach events, a recorded webinar, and more!

# Outreach and Communications

## Fall Advertising Campaign



### What About You?

Digital Banner 300x600

*Digital banners are just one of many mediums for reaching the newly eligible adults this fall*

# Outreach and Communications

## New DMAS Website: [dmas.virginia.gov](https://dmas.virginia.gov)



Visit the DMAS Website to access the Medicaid Expansion Webpage for Providers, which offers a Provider Toolkit and other resources. For direct access, visit [dmas.virginia.gov/#/medex](https://dmas.virginia.gov/#/medex)

# Outreach and Communications

## How Can I Help People Apply?

### ❑ Participate in *SignUpNow*

- *SignUpNow* is a 4+ hour training for people interested in helping individuals and families apply for Medicaid and FAMIS, including new coverage for adults.
- Trainings will be offered throughout the state, starting in November 2018
- To receive workshop dates and locations, please sign up at <http://tinyurl.com/sunworkshops>





# Regular Updates

Visit the Cover VA Website at [www.coverva.org](http://www.coverva.org)  
or Call [1-855-242-8282](tel:1-855-242-8282)  
for information and regular updates



## Coming Soon: New Health Coverage for Adults

Beginning January 1, 2019, more adults living in Virginia will have access to quality, low-cost health coverage.

Get more information at [coverva.org](http://coverva.org)



***Applications for new adult coverage are now being accepted!***

# Sign up on the Cover Virginia Website to Receive Updates!

## [www.coverva.org](http://www.coverva.org)

The screenshot shows the Cover Virginia website interface. At the top, the logo "COVER VIRGINIA" is accompanied by the tagline "Connecting Virginians to Affordable Health Insurance" and the phone number "1-855-242-8282". Social media icons for Facebook, Twitter, and YouTube are in the top right. A navigation bar includes links for "Programs", "Apply", "Already Enrolled", "Marketplace", "Need Help?", "Health Plans", and "News".

A green banner at the top center reads: "Coming Soon: New Health Coverage for Adults. Beginning January 1, 2019, more adults living in Virginia will have access to quality low cost health coverage. Eligibility is based on income of three making".

A white modal window is centered on the screen, featuring the Cover Virginia logo and the text: "Stay Connected. Sign up here to receive the latest news and updates from Cover Virginia." Below this text is a form with an "Email Address" input field and a blue "SUBSCRIBE" button. At the bottom of the modal are two links: "No Thanks" and "Remind Me Later".

On the left side of the page, a "Welcome to Cover Virginia" section explains that users can learn about Medicaid and FAMIS programs, get information about health insurance options, and apply for coverage. It also mentions a screening tool to help determine eligibility.

On the right side, a blue box with white text states: "The rules have changed. Check out new quality low cost health coverage options coming soon for adults." Below this text is a photo of a group of people.

At the bottom of the page, the "Health Insurance Marketplace" logo is on the left. In the center, there are three icons with labels: a checkmark for "Eligibility", a pencil for "Apply", and a refresh symbol for "Renew".

# Agenda

- ✓ Medicaid Expansion Overview
- ☐ **Medallion 4.0 / Smiles for Children**

**INTRODUCING**



**MEDALLION 4.0**

*Growing Strong*

**2018 ORAL HEALTH SUMMIT**

**MEDALLION 4.0 /  
SMILES FOR  
CHILDREN**

**NOVEMBER 8, 2018**

**TODD CLARK**

**MANAGER,  
MEMBER & PROVIDER SOLUTIONS  
DEPARTMENT OF MEDICAL  
ASSISTANCE SERVICES**



# Agenda

- ☐ **Background**
- ☐ **Populations**
- ☐ **Medallion 4.0 Health Plans**
- ☐ **Outreach and Training Efforts**
- ☐ **Medallion 4.0 Implementation**
- ☐ **Value-Added Benefits**
- ☐ **Adult Dental Benefits**
- ☐ **Questions**

# Medallion 4.0

- Medallion 4.0 is a program that will cover the basic Medallion 3.0 and FAMIS populations. The Medallion program began in 1996. This will be the 3<sup>rd</sup> iteration of the Medallion program.
- Will cover approximately 740,000 Medicaid and FAMIS members effective August 1, 2018. Members will have a choice of **six (6)** plans in each region
- New carved in populations and services:
  - Early Intervention (EI) Services
  - Third Party Liability (TPL)
  - Community Mental Health and Rehabilitation Services (CMHRS)

# Population Focus



- Pregnant Women
- Infants
- Children/Teens
- Adults

- Foster Care & Adoption Assistance

# Managed Care Programs

96% of Medicaid members now in managed care

## Commonwealth Coordinated Care Plus (CCC Plus)

## Medallion 4.0

### Covered Groups



- Serving older adults and disabled
- Medicaid-Medicare eligible

- Serving infants, children, pregnant women, and caretaker adults

### Covered Benefits



- Long-term services and supports in the community and facility-based, acute care, pharmacy
- Incorporating community mental health

- Births, vaccinations, well visits, sick visits, acute care, pharmacy
- Incorporating community mental health

# Medallion 4.0 Health Plans

**aetna**<sup>®</sup>

Aetna Better Health<sup>®</sup> of Virginia



**Anthem. HealthKeepers Plus**  
Offered by HealthKeepers, Inc.

**Magellan**  
**COMPLETE CARE**<sup>®</sup>

**OptimaHealth**<sup>®</sup> 

 **UnitedHealthcare**<sup>®</sup>  
Community Plan

 **VirginiaPremier**<sup>™</sup>  
Powered by **VCU Health**



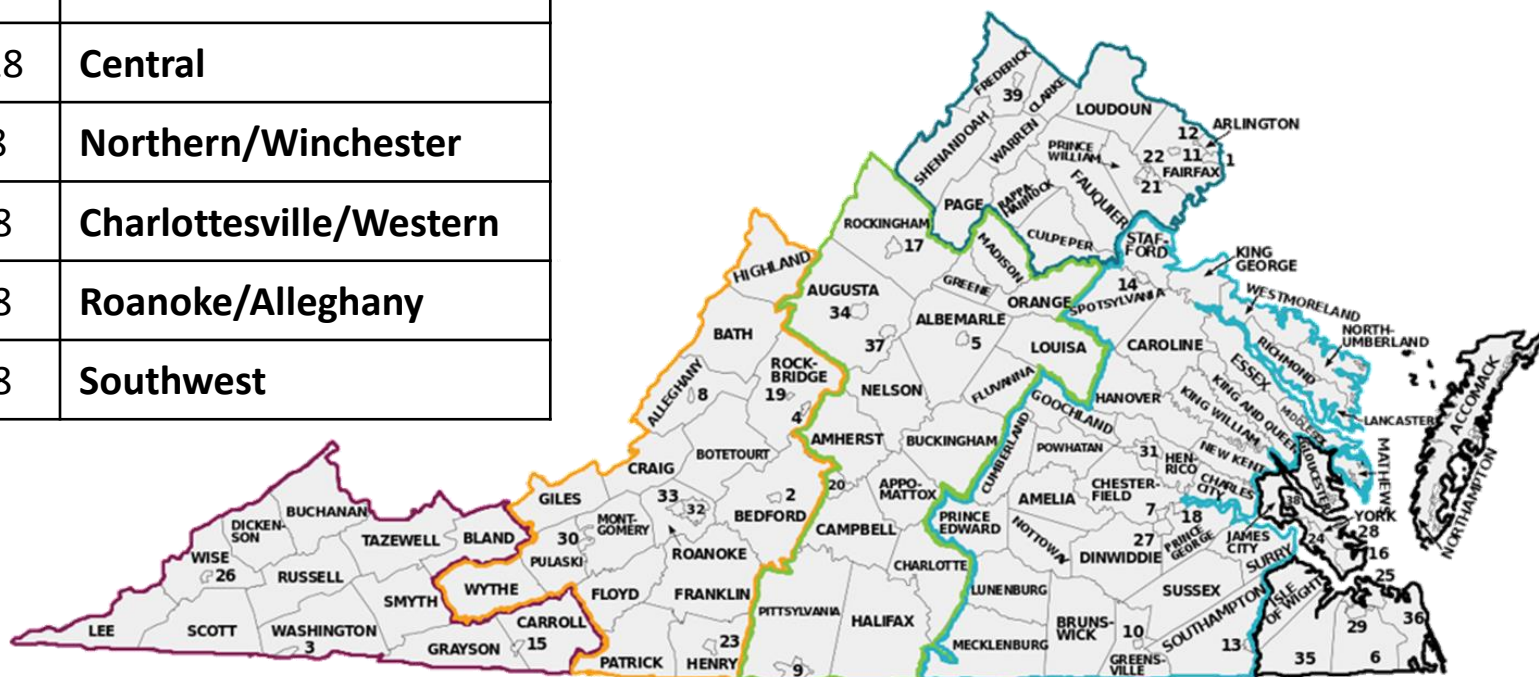
# Outreach and Communication

- From May 2018 to October 2018, Health Care Services (HCS) staff conducted state-wide outreach and training to members, providers and stakeholders
- Outreach Efforts:
  - 13 member town halls
  - 12 member conference calls
  - 13 provider/stakeholder town halls
  - 12 provider/stakeholder webinars
  - 9 vendor trainings
  - 8 stakeholder presentations

# Implementation by Region

The Medallion 4.0 program began implementation by region on August 1, 2018

Anticipated Launch Date		Region of Virginia
	Aug. 1, 2018	Tidewater
	Sept. 1, 2018	Central
	Oct. 1, 2018	Northern/Winchester
	Nov. 1, 2018	Charlottesville/Western
	Dec. 1, 2018	Roanoke/Alleghany
	Dec. 1, 2018	Southwest



*Medallion 4.0 will be fully implemented by the time the new health coverage for adults begins on January 1, 2019, meaning new managed care enrollees will be served by the same six health plans, regardless of delivery system (CCC Plus or Medallion 4.0)*

# Population by Region

Anticipated Launch Date	Region of Virginia	Regional Launch Population
August 1, 2018	Tidewater	161,421
September 1, 2018	Central	189,438
October 1, 2018	Northern/Winchester	178,416
November 1, 2018	Charlottesville/Western	88,486
December 1, 2018	Roanoke/Alleghany	72,827
December 1, 2018	Southwest	46,558
<b>Total</b>		<b>737,146</b>

# Medallion 4.0 Implementation

- All regional implementations have gone smoothly thus far
- No major claim or network access issues
- Health Care Services (HCS) management staff meets daily to discuss and address any concerns that arise
- HCS management staff meets weekly with all Medallion 4.0 health plans to address issues and concerns and answer questions
- Maximus, the Education and Enrollment Broker, is developing a telephone APP for both iPhone and Android. The APP will be available by January 1, 2019.

# Health Plan Added Benefits

- All six (6) health plans will offer enhanced benefits to members, including, but not limited to:
  - Adult dental
  - Vision for adults
  - Cell phone
  - Centering pregnancy program
  - GED for Foster Care
  - Sports physicals at no cost (under age 21)
  - Swimming lessons for members six (6) years and younger
  - Boys and Girls Club membership (6-18 years old)
  - Free meal delivery after inpatient hospital stays
- Note: Not all health plans will offer all of the same enhanced benefits.



# CCC Plus – Enhanced Benefits

## Dental Services for Adults Ages 21 and Older\*



Aetna	Anthem	Magellan	Optima Health	United Healthcare	Virginia Premier
1-855-652-8249 TTY 711 <a href="http://www.aetnabetterhealth.com/virginia">www.aetnabetterhealth.com/virginia</a>	1-855-323-4687 TTY 711 <a href="http://www.anthem.com/va/medicaid">www.anthem.com/va/medicaid</a>	1-800-424-4524 TTY 711 <a href="http://www.MCCofVA.com">www.MCCofVA.com</a>	1-888-512-3171 or 1-757-552-8360 TTY 711 <a href="http://www.optimahealth.com/communitycare">www.optimahealth.com/communitycare</a>	1-866-622-7982 TTY 711 <a href="http://www.uhccommunityplan.com/va">www.uhccommunityplan.com/va</a>	1-877-719-7358 TTY 711 <a href="http://www.virginiapremier.com">www.virginiapremier.com</a>
<ul style="list-style-type: none"> <li>• 2 exams and cleanings and 1 set of x-rays each year, plus fillings, extractions, root canal and dentures (up to \$525 each year)</li> </ul>	<ul style="list-style-type: none"> <li>• 2 exams and cleanings and 1 set of x-rays each year</li> </ul>	<p>Max benefit of \$1,500 includes</p> <ul style="list-style-type: none"> <li>• 2 exams and cleanings and 1 set of x-rays each year</li> <li>• Fluoride treatment</li> <li>• Treatment for periodontal disease</li> <li>• Sedation for routine procedures*</li> <li>• Limited restorative</li> </ul>	<ul style="list-style-type: none"> <li>• 1 exam, cleaning and set of x-rays each year</li> </ul>	<ul style="list-style-type: none"> <li>• 2 exams and cleanings and 1 set of x-rays each year</li> </ul>	<ul style="list-style-type: none"> <li>• 1 exam, cleaning and set of bitewing x-rays each year</li> <li>• Dental Sedation for above services for those who could not have dental care without sedation</li> </ul>

# Medallion 4.0 – Enhanced Benefits

## Dental Services for Adults Ages 21 and Older\*



**MEDALLION 4.0**  
Growing Strong

<b>Aetna</b>  1-800-279-1878 TTY 711 <a href="http://www.aetnabetterhealth.com/virginia">www.aetnabetterhealth.com/virginia</a>	<b>Anthem</b>  1-800-901-0020 TTY 711 <a href="http://www.anthem.com/vamedicaid">www.anthem.com/vamedicaid</a>	<b>Magellan</b>  1-800-424-4518 TTY 711 <a href="http://www.MCCofVA.com">www.MCCofVA.com</a>	<b>Optima Health</b>  1-800-881-2166 TTY 711 <a href="http://www.optimahealth.com/familycare">www.optimahealth.com/familycare</a>	<b>United Healthcare</b>  1-844-752-9434 TTY 711 <a href="http://www.uhcommunityplan.com/va">www.uhcommunityplan.com/va</a>	<b>Virginia Premier</b>  1-800-727-7536 TTY 711 <a href="http://www.virginiapremier.com">www.virginiapremier.com</a> Northern Virginia Members with Kaiser Permanente: 1-855-249-5025
<ul style="list-style-type: none"> <li>• 2 dental exams and cleanings and 1 set of x-rays each year, plus fillings and extractions</li> </ul>	<ul style="list-style-type: none"> <li>• No enhanced dental benefits</li> </ul>	Up to \$1,500 per year for: <ul style="list-style-type: none"> <li>• Two cleanings and oral exams each year</li> <li>• One set of x-rays per year</li> <li>• Treatment for gum disease</li> </ul>	<ul style="list-style-type: none"> <li>• 1 dental cleaning and 1 set of x-rays each year</li> </ul>	<ul style="list-style-type: none"> <li>• No enhanced dental benefits</li> </ul>	<ul style="list-style-type: none"> <li>• 1 dental exam, cleaning and set of bite wing x-rays each year</li> <li>• Bridge the Gap: Full dental coverage for members in foster care ages 21-26</li> </ul>

# Smiles for Children

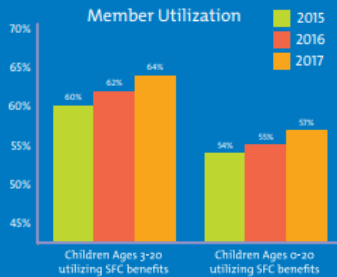
## Virginia's Medicaid *Smiles For Children* Program



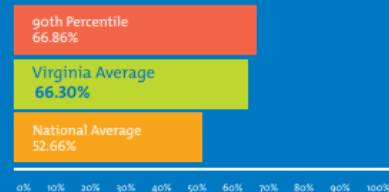
Virginia's *Smiles For Children* (SFC) Medicaid dental program is recognized as one of the top oral health programs in the country. Children, 20 years of age and younger, enrolled in SFC receive comprehensive dental benefits. Expanded dental benefits are also provided to adult pregnant women enrolled in Medicaid and FAMIS MOMS. Limited dental benefits are provided for Medicaid members over age 21.

DentaQuest serves as the Dental Benefits Administrator for the *Smiles For Children* program.

Virginia's *Smiles For Children* program offers benefits to over **950,000** Virginians



### Percent Medicaid & CHIP Enrollees Ages 2-21 Who Received a Dental Visit in 2016



Data is in accordance with HEDIS technical specifications. HEDIS® is a registered trademark of NCOA.

Virginia **continues to surpass** the national average for children who receive a dental visit:

**66.30%** Virginia Children

**52.66%** National Average

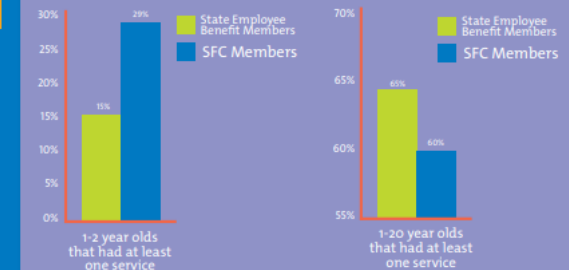
2016 Data

**15,000+** pregnant women received needed dental care.

	YEAR 1	YEAR 2	YEAR 3
Unique pregnant women with claims	4,200+	6,300+	6,800+
Claims paid	\$3M	\$5M	\$6.7M

\*Claims lag remaining

## Comparison of the utilization of dental services by SFC members to the utilization of dental services by state employees



\*SFY 2017

Children under age 3 receiving fluoride varnish by non-dental providers

**↑19%**

SFY2016-17

Number of non-dental providers administering fluoride varnish

**↑30%**

SFY2016-17

### MEMBER SATISFACTION

Satisfaction continued to be very high with the dentist, dental care received, and the *Smiles For Children* program.

- **85%** have seen an improvement in their/their child's oral health in the past year.
- **98%** felt the dentist/staff did everything they could to make them feel comfortable.

### PROVIDER SATISFACTION

Providers continue to rate the *Smiles For Children* highly.

- **94%** of providers plan to continue participating in the *Smiles For Children* program network next year
- **95%** believed DentaQuest, the dental benefits administrator, was as good as or better than competitor dental insurance carriers

**36%**

of the state's practicing dentists participate in the *Smiles for Children* network (2,000 dentists)



Smiles For Children  
Improving Dental Care Access Virginia



# QUESTIONS?



**MEDALLION 4.0**

*Growing Strong*

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